

**Results Q1 2009:  
Revenue - 9% - EBIT not satisfying**

**Stuttgart, Germany, 27 May 2009 - Digital Identification Solutions AG (DISO), a leading international supplier of identification solutions reports a modest first quarter. The Entry Standard listed company reached the following results:**

€Mn	31 March 2008	31 March 2009	Change
Sales	4,5	4,1	-9%
Gross Result	2,4	2,2	-9%
EBITDA	-0,1	-0,3	> 100%
EBIT	-0,2	-0,4	> 100%
Order backlog	1,4	1,7	12%

The sales- and EBIT-development has been affected by the difficult worldwide economic situation. An extremely encouraging start in the regions AMECA (Africa, Middle East & Central Asia), Asia/Pacific and the U.S.A. had been offset by a very restrained start in the European Region. However, it should be mentioned, that the first quarter is traditionally one of the slow-selling ones, while a disproportionate share of costs is incurred in the same period in the various cost (CeBIT, annual audit etc.). The sales are subdivided in the following segments:

€Mn	2008	2009	Change
Hardware	1,3	1,1	-15%
Media	2,7	2,4	-11%
Software and Services	0,6	0,6	0%
<b>Total</b>	<b>4,5</b>	<b>4,1</b>	<b>-9%</b>

In the first quarter, the following milestones, among others, were achieved to support the further growth of the Digital Identification Solutions Group:

- Shortly after CeBIT the first Laser Engraving Systems in combination with color personalization could be sold.
- The AMECA Region did win various government projects in the Middle East and in Africa.
- The worldwide government business was strengthened by hiring a further top-class employee.

- The integration of vps was finished and created further synergies.
- On CeBIT in Hanover another six products in the hardware, software and media segments were presented.
- The number of distribution partners is steadily increasing and has reached more than 180 worldwide by end of the first quarter.
- With the grant of the „Full VAT Status“ the subsidiary in China is finally ready to do business without limitations.

„The start into 2009 was definitely not satisfying, affected by the unpleasant worldwide economic development. Otherwise we are confident, that our product innovations have been obviously accepted well by the market and content that our international subsidiaries present strong results“, according to Gerd Schaefer, CEO of Digital Identification Solutions. “We are very well positioned with our solution portfolio, our regular product innovations as well as the global presence, so that we are able to face these special challenges, too, Gerd Schaefer sums up.

The Management Board

#### **About Digital Identification Solutions**

The Digital Identification Solutions Group is a global provider of advanced identification solutions with a worldwide installed base of almost 10,000 systems. In November 2008 the Group has successfully introduced to the world market the latest *EDISecure*<sup>®</sup> XID Retransfer Printer generation in combination with high secure laser engraving. The company has sales, marketing and support operations in Germany, the United Arab Emirates, Singapore, China, the United States and Mexico. Together with its vast network of certified partners, Digital Identification Solutions is in a position to deliver state-of-the-art solutions virtually anywhere in the world. The company combines cutting-edge technology, extensive industry know-how and an impressive array of references in the private and public sector.

For further information please visit [www.digital-identification.com](http://www.digital-identification.com)

#### **Contact:**

Sabrina Poessl

Corporate Communications

#### **Digital Identification Solutions AG**

Teckstrasse 52

73734 Esslingen

Germany

Phone: ++49 711-341 689-0

Fax: ++49 711-341 689-550

[mail\\_ir@digital-identification.com](mailto:mail_ir@digital-identification.com)